



GISEP

The German Israeli
Startup Exchange
Program

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GISEP Founders x VC Meetup

On the 8th of December, the German Startups Association hosted the [GISEP Founders x VC Meetup](#) in the framework of the [German Israeli Startup Exchange Program](#) (GISEP). The meetup took place in the course of the Tel Aviv Week at the Factory in Berlin and brought 30 startups from Israel together with players from the German financing landscape.

Following an impulse-presentation by Nikolas Samios, Chief Investment Officer and General Partner at the German Startups Group, a German-Israeli panel elaborated on the differences between the two ecosystems in terms of financing and approaching potential investors. Next to Nikolas Samios, the panel featured Theo Xydas (Target Global) as well as GISEP ambassadors [Eran Aloni](#) (Nine Ten Capital) and [Gilad Regev](#) (Nine Ten Capital).

Nikolas Samios drew a comparison between both countries' main startup hubs: "Tel Aviv is without a doubt one of the most innovative and well-funded startup ecosystems in the world. It was therefore a pleasure to provide Israeli entrepreneurs with insights into the striving hotspot Berlin and its financing landscape."

GISEP ambassador Gilad Regev commented not only on the differences in VCs but also on the differences between German and Israeli entrepreneurs: "Israeli entrepreneurs dare to think big - like really big - focusing on execution and are prepared to fail. The Israeli financing landscape mirrors this attitude."

The Israeli entrepreneur Nimrad Knoller, founder & CEO of the Berlin-based software startup Onwrks, said after the workshop: "The GISEP presented a great German-

Israeli VC panel that helped us to understand the local financing landscape better. It was important input before entering new investment rounds in Germany."

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